

## **Description of best practice**

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Best practice Title	Mandin first (Dura in aura)	
	Wood is first- (Drvo je prvo)	
Picture		
	DRVO JE PRVO!	
Domain	National promotional campaign	
Source of wood	Forest, all types	
Location	Croatia	
Implementers	Croatian Chamber of Commerce, Ministry of Agriculture and Croatian Forests Ltd., Croatia	
Actual status	Running	
Approach	A promotion campaign initiated by Croatian Chamber of Commerce, implemented with Ministry of Agriculture, Directorate for forestry, hunting and wood processing industry and Croatian Forests Ltd. in the period 2007-2011. Campaign was initiated 2007 with the aim to raise awareness about wood as renewable material, promote and increase use of wood and increase competitiveness of wood processing industry in Croatia. Activities included promotion on fairs and calls for designers and architects to submit their design of wood products (furniture and other equipment) and kindergarten wood buildings.	
Main results	<ul> <li>press conferences,</li> <li>database of wood products producers (furniture, woody biomass, wood for construction, other),</li> <li>catalogue of wood processing companies and their products,</li> <li>info booklet about socially responsible public procurement (emphasis is on using wood products, green public procurement, certification of wood products),</li> <li>info booklet about public procurement of wood products,</li> <li>info booklet about wood pellets</li> </ul>	



Lessons learned	Campaign had good results and it is still running but new approach is needed to stay in focus of the audience. The attitude towards wood in everyday use is positively changed.	
Contact information	Croatian Chamber of Commerce Rooseveltov trg 2, 10000, Zagreb +3851 4606 708 hgk@hgk.hr	
Link to website Code	http://www.drvojeprvo.hr/; https://www.hgk.hr/drvo-je-prvo-najava  BP_CRO_02	



## **Best practice assessment**

Region	Croatia
Time scale	2007 – 2011, but still running
Mobilization Potential	Difficult to assess, it is awareness campaign
Kind of wood concerned	All types
Sustainability Potential	Positive
Impact on environment & biodiversity	Positive / Depending on management decisions
Ease of implementation	Easy
Economic impact	Difficult to assess, it is awareness campaign
Job effect	Difficult to assess, it is awareness campaign; Improved recognition from society
Income effect	Positive
Specific knowledge needed	Medium
Costs of implementation	High
Technical readiness level	Applicable
Key information for adoption	Increase of use of wood and wood products