

## Good practices for private forestry market mobilization. Collective auctions of owners through forest associations. FAFCYLE



FAFCYLE is a regional union of associations from nine provinces in the region of Castilla y León. It was founded in 1992 and nowadays is supported by 6.000 members who own more than 500.000 hectares. The main objectives include among others the representation of the landowners in regional, national and European governments and institutions and the assessment in the management of members-owned forests. Since 2006 Fafcycle has been mobilizing the forest resources of the region by organized collective auctions for owners of poplars. They are offered an advisory service, valuation and sale. The auctions are public with the presence of a notary with conditions and contracts signed between all the parties.

Average increase: 26,16%

Adjudication average price: 58,37 €/m3

In conclusion, we can confirm the recovery of the poplar market and the increase in interest by our associates and the industry for the Poplar Wood Auction. FAFCYLE and its member associations, are firmly committed to continue this work: it is important to jointly manage the uses to get on the one hand a good offer interesting for the industry and on the other, obtain for the owner a fairer price of the product with guarantees in the sales and use processes.

This system offers to the owners advantages like: transparency in prices and improving themselves, technical counseling, guarantees on sale, security in the payment and execution of the felling.

The process is done in three steps:

1. Stand volume and valuation: tree inventory, volume calculation, stand volume rates, calculation of market price by diametric class and finally valuation

document for the owner.

2. Before the auction: FAFCYLE and the owner sign a contract to enter to the join auction. After this, the announcement of the auction is made in provincial bulletins, mails to the lumberjacks; and visits to the woodlot with the interested forest industries.

3. We do a public act auction before notary. Where woodlots are adjudicated, FAFCYLE, the owner and the purchaser sign a sale contract.

Between 2006 and 2017 a total of 145,188.81 m<sup>3</sup> have been adjudicated in 200 lots valued in 7,326,991.56 €

Year 2017: 33 lots with a total of 20.900 m<sup>3</sup> of wood valued in 1.457.537€ ( 69,7 euros/m<sup>3</sup>)

## DETALII

---

### SURSA DE LEMN

Agricultură, plantații

### TIPUL DE LEMN

Lemn masiv

### TIPUL DE LEMN ÎN CAUZĂ

Poplar

### IMPACTUL ASUPRA MEDIULUI ȘI BIODIVERSITĂȚII

Positive

### EFFECT ASUPRA VENITURILOR

Very positive

### POTENȚIAL DE EXPLOATARE

--

### HUB

--

### IMPACT ECONOMIC

Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued at 7,326,991.56 €

### CUNOȘȚINȚE SPECIFICE NECESARE

None

### POTENȚIALUL DE MOBILIZARE

20,460 ha of private poplar forests in Castille and Leon

### POTENȚIAL DE SUSTENABILITATE - VALOARE

--

### FACILITATEA DE IMPLEMENTARE

Easy

### FACILITATEA DE IMPLEMENTARE - EVALUARE

--

### CONDIȚII CHEIE PREALABILE

--

### TIPUL DE EVENIMENT LA CARE A FOST PREZENTAT ACEST IPB

--

### EFFECT ASUPRA LOCURILOR DE MUNCĂ

Positive

### COSTURI PENTRU IMPLEMENTARE (EURO - €)

--

## MAI MULTE DETALII

---

### PROVOCARE ABORDATĂ

--

### DOMAIN

Proprietate, cooperare

Managementul pădurilor, silvicultura, servicii  
ecosistemice, reziliență

Produse, piețe, comerț

### TIP DE SOLUȚIE

--

### CUVINTE CHEIE

--

### SOLUȚIE DIGITALĂ

Nu

### INOVAȚIE

Nu

### ȚARA DE ORIGINE

Spania

### SCARA DE APLICARE

Regional/ sub-național

### ANUL DE ÎNCEPUT ȘI DE SFÂRȘIT

2006 -

## DATE DE CONTACT

---

### PROPRIETAR SAU AUTOR

### REPORTER

olgagonzalez@fafcyle.es

## REFERENCES AND RESOURCES

---

### PAGINĂ WEB

<http://www.fafcyle.es>

### RESURSE

--

### WEBSITE PROJECT

--

### REFERINȚĂ PROIECT

--

---

PROIECTUL ÎN CADRUL CĂRUIA A FOST CREATĂ ACEASTĂ FIȘĂ INFORMATIVĂ

Rosewood

DATA POSTĂRII

30 Aug 2019

---



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No. 862681



---

A TOOL FROM ROSEWOOD 4.0, DESIGNED AND DEVELOPED BY

