Eco_Energie: the challenge of a forest company that has chosen to grow and qualify



The coop. Eco-Energie was born from the Baglioni family farm. To survive in the italian firewood market, characterized by strong unfair competition, the owner decided to innovate their approach to forest works. After 5 years of study, he has decided to invest in a gradual but consistent manner in the production and sale of wood chips, diversifying at the same time the production also focusing on naturalistic engineering. From 2015 the company also directly manages a district heating system through a turnkey service, the so-called contracting.

Eco-Energie is characterized by a strong entrepreneurial spirit and propensity to risk. This is demonstrated by the huge investments in mechanization, training and the search for new solutions such as contracting activities.

This seems to pay off: diversifying end products derived from the wood normally used, increasing productivity through better organization, gradually investing in the use of advanced mechanization and focusing on the training of employees seem to be firm points from which many companies in the sector could start again.

The growth of Eco-Energie has been impressive: the company currently has more than 20 employees and continues to invest in new machines and equipment. They are numerous, the training activities of the employees (also in the field of security) and contracts increase, multi-year contracts for the supply of wood chips to existing plants.

However, management problems arise and organization related to spaces, to guarantee an even better product in less time.

Thus the need to acquire oneself has arisen a biomass platform: a logistic center covered where to sort the material, store and dry the wood and chips and sell

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the products also to the retail.

From this cooperative a new company (Etruria Energie - www.etruriaenergie.it) was born recently (2016), which offers a turnkey service for the installation of renewable energy plants, in particular from wood biomass, for public and private users.

DéTAILS	
ORIGINE DU BOIS	POTENTIEL DE MOBILISATION
Forêts communales, d'agrément	N/A
TYPE DE BOIS	
Grume	POTENTIEL DE DURABILITÉ - VALEUR
TYPE DE BOIS CONCERNÉ	FACILITÉ D'IMPLÉMENTATION
Stemwood / Above and below ground woody biomass	N/A
IMPACT SUR L'ENVIRONNEMENT ET LA BIODIVERSITÉ	FACILITÉ D'IMPLÉMENTATION - ÉVALUATION
Low environmental impact and increasing biodiversity	
EFFET SUR LE REVENU	PRéREQUIS CLéS
Creation of new income from the sale of biomass for energy	
POTENTIEL D'EXPLOITATION	TYPE D'ÉVÉNEMENT OÙ CETTE ICPE A ÉTÉ PRÉSENTÉE
HUB	EFFET SUR L'EMPLOI
	Creation of new employees in the wood supply chains
IMPACT éCONOMIQUE	COûTS D'IMPLéMENTATION (EURO - €)
Creation of local wood-energy chains	

CONNAISSANCES SPÉCIFIQUES REQUISES

Wood fuels market trends, wood chip mechanization

PLUS DE DéTAILS		
DéFI CONCERNé	DOMAINE	TYPE DE SOLUTION
	Getsion forestière, sylviculture, services	
	écosystémiques, résilience	
	Produits, marchés, commerce	
MOTS-CLéS	SOLUTION DIGITALE	INNOVATION
	Non	Non
PAYS D'ORIGINE	ECHELLE D'APPLICATION	DéBUT ET FIN D'ANNÉE
Italie	Régionale/subnationale	
INFORMATIONS DE CONTACT		
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REFERENCES		
SITE WEB PRINCIPAL	RESSOURCES	
http://www.ecoenergie.es		
SITE WEB DU PROJET		
RéFéRENCE DU PROJET		

PROJET SOUS LEQUEL CETTE FICHE D'INFORMATION A ÉTÉ CRÉÉE

Rosewood

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