## Good practices for private forestry market mobilization. Collective auctions of owners through forest associations. FAFCYLE



FAFCYLE is a regional union of associations from nine provinces in the region of Castilla y León. It was founded in 1992 and nowadays is supported by 6.000 members who own more than 500.000 hectares. The main objectives include among others the representation of the landowners in regional, national and European governments and institutions and the assessment in the management of members-owned forests. Since 2006 Fafcyle has been mobilizing the forest resources of the region by organized collective auctions for owners of poplars. They are offered an advisory service, valuation and sale. The auctions are public with the presence of a notary with conditions and contracts signed between all the parties.

Average increase: 26,16%

Adjudication average price: 58,37 €/m3

In conclusion, we can confirm the recovery of the poplar market and the increase in interest by our associates and the industry for the Poplar Wood Auction. FAFCYLE and its member associations, are firmly committed to continue this work: it is important to jointly manage the uses to get on the one hand a good offer interesting for the industry and on the other, obtain for the owner a fairer price of the product with guarantees in the sales and use processes.

This system offers to the owners advantages like: transparency in prices and improving themselves, technical counseling, guarantees on sale, security in the payment and execution of the felling.

The process is done in three steps:

1. Stand volume and valuation: tree inventory, volume calculation, stand volume rates, calculation of market price by diametric class and finally valuation

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document for the owner.

- 2. Before the auction: FAFCYLE and the owner sign a contract to enter to the join auction. After this, the announcement of the auction is made in provincial bulletins, mails to the lumberjacks; and visits to the woodlot with the interested forest industries.
- 3. We do a public act auction before notary. Where woodlots are adjudicated, FAFCYLE, the owner and the purchaser sign a sale contract.

Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued in 7,326,991.56 €

Year 2017: 33 lots with a total of 20.900 m3 of wood valued in 1.457.537€ (69,7 euros/m3)

DETALLES

**ORIGEN DE LA MADERA** 

Agricultura / plantaciones

**TIPO DE MADERA** 

Madera en rollo

TIPO DE MADERA AFECTADA

Poplar

IMPACTO EN EL MEDIO AMBIENTE Y LA BIODIVERSIDAD

Positive

**EFECTO SOBRE LOS INGRESOS** 

Very positive

POTENCIAL DE EXPLOTACIÓN

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HUB

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IMPACTO ECONÓMICO

Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued at 7,326,991.56 €

POTENCIAL DE MOVILIZACIÓN

20,460 ha of private poplar forests in Castille and Leon

POTENCIAL DE SOSTENIBILIDAD - VALOR

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**FACILIDAD DE APLICACIÓN** 

Easy

FACILIDAD DE IMPLEMENTACIÓN - EVALUACIÓN

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PREREQUISITOS CLAVE

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TIPO DE EVENTO EN EL QUE SE HA PRESENTADO ESTA IFS

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**EFECTO SOBRE EL EMPLEO** 

Positive

COSTES DE IMPLEMENTACIÓN (EURO - €)

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CONOCIMIENTOS ESPECÍFICOS NECESARIOS

None

MáS DETALLES			
RETO ABORDADO	DOMINIO	TIPO DE SOLUCIÓN	
	Propiedad, cooperación		
	Gestión forestal, silvicultura, servicios		
	ecosistémicos, resiliencia		
	Productos, mercados, comercio		
PALABRAS CLAVE	SOLUCIÓN DIGITAL	INNOVACIÓN	
	No	No	
PAÍS DE ORIGEN	ESCALA DE APLICACIÓN	Año de inicio y fin	
España	Regional/sub-nacional	2006 -	
DATOS DE CONTACTO			
PROPIETARIO O AUTOR	REPORTADOR		
olgagonzalez@fafcyle.es			
REFERENCES			
SITIO WEB PRINCIPAL	RECURSOS		
http://www.fafcyle.es			
SITIO WEB DEL PROYECTO			
REFERENCIA DEL PROYECTO			

## PROYECTO BAJO EL QUE SE HA CREADO ESTA FICHA

Rosewood

## FECHA DE MENSAJE

30 Ago 2019







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## A TOOL FROM ROSEWOOD 4.0, DESIGNED AND DEVELOPED BY



