# Creation of the first Guarantee Mark in the wood sector in Spain: Pino Soria Burgos



Scots pine wood from the Region of Pinares (a region located between the provinces of Soria and Burgos) enjoyed great prestige in the Spanish market, despite the fact that it lacked a common standardised basis among the companies in the sector that would allow to launch a regulated product on the market that would facilitate its commercialisation.

There was also a mismatch between the quality of the product and the quality of the service offered to the buyer by the industry. In this context, the first guarantee mark was created in the wood sector, the Guarantee Mark Pino Soria Burgos.

The main lesson learned is that the wood sector requires common marketing standards that make it easier for users to buy their products, eliminating confusion and insecurities that lead to a rejection of the use of wood. They also allow generating a mercantile reference to compete with the rest of products, whether made of wood or other materials such as concrete, steel, pvc...

It also allows for closer ties between the business and technology sectors, which guarantees continuous improvement of the business sector through both training and innovation.

This guarantee mark is based on three basic pillars: Guarantee of origin, sustainability (all forests and their processors are certified under the PEFC system) and quality (common marketing bases are established).

More than 48 municipalities and the Community of the 150 villages of the Land of Soria, and a total of 15 companies of first transformation of the wood, have joined.

On the other hand, we have managed to join a sector that until the creation of the Guarantee Brand was completely dispersed. In addition, its close relationship with Cesefor (forestry and wood technological centre) has enabled it to carry out extensive certification of its products (CE marking, PEFC, carbon footprint), training courses (cost control, structural calculation, wood treatment, etc.), and innovation projects (structural characterisation, development of new building systems, etc.). Currently, the companies of the Guarantee Mark are references in the Spanish wood sector and in the construction sector.

DETAILS

ORIGIN OF WOOD	MOBILIZATION POTENTIAL
Forest	30,000,000 m3
TYPE OF WOOD	
Stemwood	SUSTAINABILITY POTENTIAL - VALUE
KIND OF WOOD CONCERNED	EASE OF IMPLEMENTATION
Pinus sylvestris	Medium
IMPACT ON ENVIRONMENT & BIODIVERSITY	EASE OF IMPLEMENTATION - EVALUATION
Positive: promote the conservation and economic viability of natural forests of	
P. Sylvestris	
INCOME EFFECT	KEY PREREQUISITES
INCOME EFFECT Positive	KEY PREREQUISITES Need to forge closer links between the forest management sector and the
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Positive	Need to forge closer links between the forest management sector and the wood industry
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Positive EXPLOITATION POTENTIAL	Need to forge closer links between the forest management sector and the wood industry TYPE OF EVENT WHERE THIS BPI HAS BEEN FEATURED
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Positive EXPLOITATION POTENTIAL HUB	Need to forge closer links between the forest management sector and the wood industryTYPE OF EVENT WHERE THIS BPI HAS BEEN FEATURED JOB EFFECT Increase of job positions caused by the increased turnoverCOSTS OF IMPLEMENTATION ( EURO - € )

## SPECIFIC KNOWLEDGE NEEDED

Traditional forest management systems. Knowlefge of European Standards on certification and manufacturing of wood products

# MORE DETAILS

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CHALLENGE ADDRESSED	DOMAIN	TYPE OF SOLUTION
	Products, markets, trade	
	Forest-based bio/circular economy	
	Research and development	
KEYWORDS	DIGITAL SOLUTION	INNOVATION
	No	No
COUNTRY OF ORIGIN	SCALE OF APPLICATION	START AND END YEAR
Spain	Regional/sub-national	2006 -
CONTACT DATA		
OWNER OR AUTHOR	REPORTER	
marcasdegarantia@cesefor.com		
REFERENCES		
AND RESOURCES		
MAIN WEBSITE	RESOURCES	
http://www.pinosoriaburgos.com		
PROJECT WEBSITE		
PROJECT REFERENCE		

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#### PROJECT UNDER WHICH THIS FACTSHEET HAS BEEN CREATED

Rosewood

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## A TOOL FROM ROSEWOOD 4.0, DESIGNED AND DEVELOPED BY



