## Eco\_Energie: the challenge of a forest company that has chosen to grow and qualify



The coop. Eco-Energie was born from the Baglioni family farm. To survive in the italian firewood market, characterized by strong unfair competition, the owner decided to innovate their approach to forest works. After 5 years of study, he has decided to invest in a gradual but consistent manner in the production and sale of wood chips, diversifying at the same time the production also focusing on naturalistic engineering. From 2015 the company also directly manages a district heating system through a turnkey service, the so-called contracting.

Eco-Energie is characterized by a strong entrepreneurial spirit and propensity to risk. This is demonstrated by the huge investments in mechanization, training and the search for new solutions such as contracting activities.

This seems to pay off: diversifying end products derived from the wood normally used, increasing productivity through better organization, gradually investing in the use of advanced mechanization and focusing on the training of employees seem to be firm points from which many companies in the sector could start again.

The growth of Eco-Energie has been impressive: the company currently has more than 20 employees and continues to invest in new machines and equipment. They are numerous, the training activities of the employees (also in the field of security) and contracts increase, multi-year contracts for the supply of wood chips to existing plants.

However, management problems arise and organization related to spaces, to guarantee an even better product in less time.

Thus the need to acquire oneself has arisen a biomass platform: a logistic center covered where to sort the material, store and dry the wood and chips and sell

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the products also to the retail.

From this cooperative a new company (Etruria Energie - www.etruriaenergie.it) was born recently (2016), which offers a turnkey service for the installation of renewable energy plants, in particular from wood biomass, for public and private users.

Λεπτομέρειες	
Προέλευση ξυλείας	Δυνατότητες διακίνησης
Εξωραϊσμός, δημοτικές δασικές εκτάσεις	N/A
Τύπος ξυλείας	
Κορμοξυλεία	Δυναμικό βιωσιμότητας - Αξία
Τύπος εμπλεκόμενης ξυλείας	Ευκολία υλοποίησης
Stemwood / Above and below ground woody biomass	N/A
Επιπτώσεις στο περιβάλλον και τη βιοποικιλότητα	Ευκολία εφαρμογής - Αξιολόγηση
Low environmental impact and increasing biodiversity	
Δυνατότητες ειδοδήματος	Βασικά προαπαιτούμενα
Creation of new income from the sale of biomass for energy	
Δυνατότητες για εκμετάλλευση	Τύπος εκδήλωσης στην οποία έχει παρουσιαστεί αυτός ο ΒΡΙ
Κόμβος	Δυνατότητες εργασίας
	Creation of new employees in the wood supply chains
Οικονομικός αντίκτυπος	Κόστος υλοποίησης ( ευρώ - € )
Creation of local wood-energy chains	
Ειδικές προαπαιτούμενες γνώσεις	

Wood fuels market trends, wood chip mechanization

Περισσότερες λεπτομέρειες		
Πρόκληση η οποία αντιμετωπίζεται	Όνομα χώρου	Τύπος λύσης
	Διαχείριση δασών, δασοκομία, υπηρεσίες	
	οικοσυστήματος, ανθεκτικότητα	
	Προϊόντα, αγορές, εμπόριο	
Λέξεις κλειδιά	Ψηφιακή λύση	Καινοτομία
	όχι	Όχι
Χώρα προέλευσης	Κλίμακα της εφαρμογής	Έτος έναρξης και λήξης
Ιταλία	Περιφερειακό	
Στοιχεία επικοινωνίας		
Ιδιοκτήτης ή συγγραφέας	Αναφορεάς	
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REFERENCES AND RESOURCES		
Κύριος ιστότοπος	Πηγές	
http://www.ecoenergie.es		
Ιστότοπος έργου		
Αναφορά έργου		

## Έργο για το οποίο έχει δημιουργηθεί το παρόν φύλλο πληροφοριών Rosewood

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